



Working Style Analysis™

Corporate

prepared for:

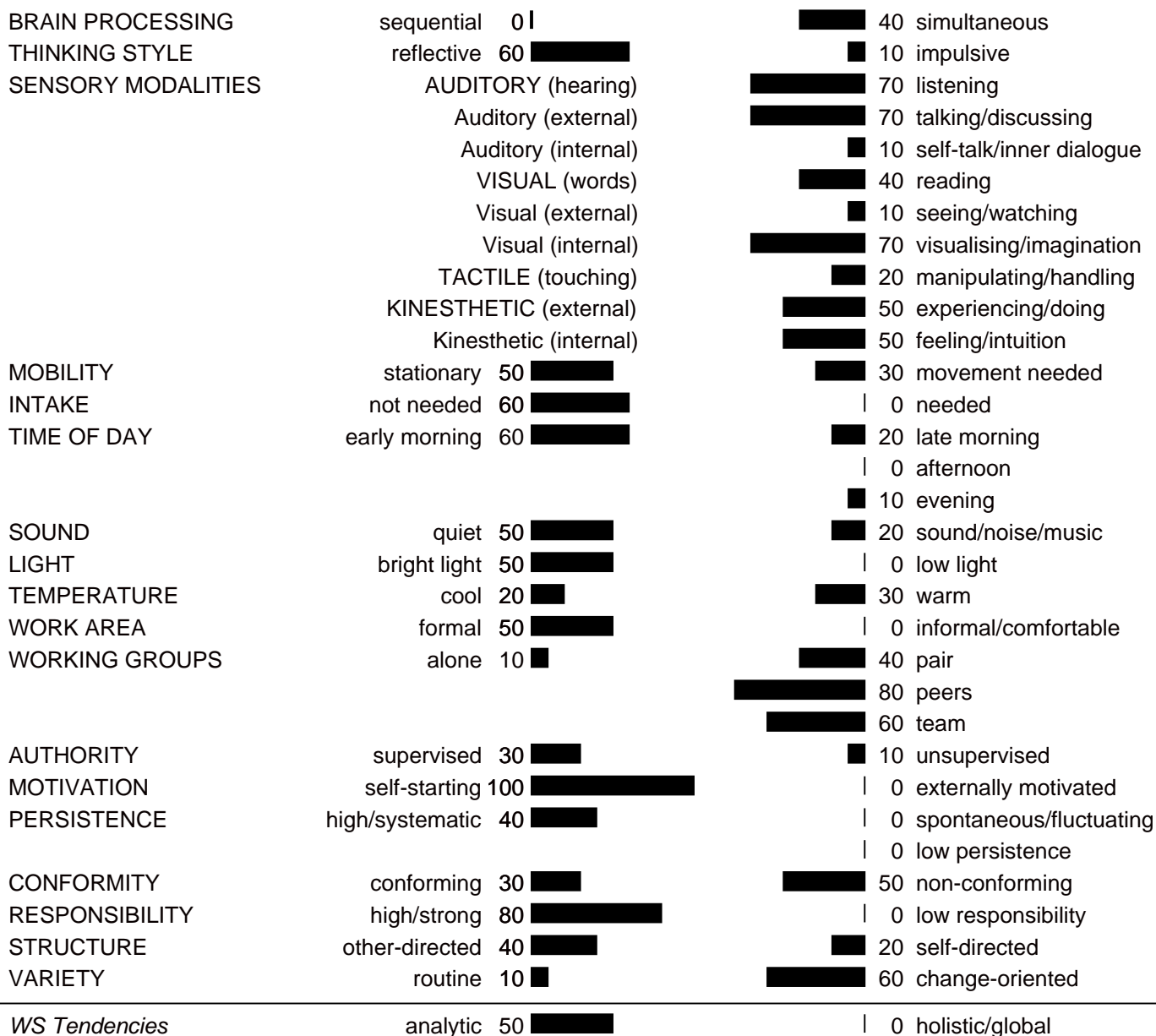
Sample Group

7/06/01

Total number in group = 10

Group Percentages I (preferences)

Graph shows the % of people with preferences in the following areas:



KEY ■ = preferences



prepared for:

Sample Group

7/06/01

Total number in group = 10

Group Percentages II (non-preferences)

Graph shows the % of people with non-preferences in the following areas:

BRAIN PROCESSING	sequential 10 —	0 simultaneous
THINKING STYLE	reflective 10 —	60 impulsive
SENSORY MODALITIES	AUDITORY (hearing)	0 listening
	Auditory (external)	10 talking/discussing
	Auditory (internal)	30 self-talk/inner dialogue
	VISUAL (words)	10 reading
	Visual (external)	40 seeing/watching
	Visual (internal)	0 visualising/imagination
	TACTILE (touching)	0 manipulating/handling
	KINESTHETIC (external)	0 experiencing/doing
	Kinesthetic (internal)	0 feeling/intuition
MOBILITY	stationary 10 —	40 movement needed
INTAKE	not needed 0	60 needed
TIME OF DAY	early morning 10 —	70 late morning
		70 afternoon
		70 evening
SOUND	quiet 10 —	60 sound/noise/music
LIGHT	bright light 0	50 low light
TEMPERATURE	cool 30 —	10 warm
WORK AREA	formal 10 —	60 informal/comfortable
WORKING GROUPS	alone 30 —	10 pair
		0 peers
		10 team
AUTHORITY	supervised 30 —	30 unsupervised
MOTIVATION	self-starting 0	80 externally motivated
PERSISTENCE	high/systematic 0	20 spontaneous/fluctuating
		50 low persistence
CONFORMITY	conforming 0	0 non-conforming
RESPONSIBILITY	high/strong 0	10 low responsibility
STRUCTURE	other-directed 10 —	20 self-directed
VARIETY	routine 40 —	0 change-oriented
WS Tendencies	analytic 0	60 holistic/global

KEY — = non-preferences

prepared for:

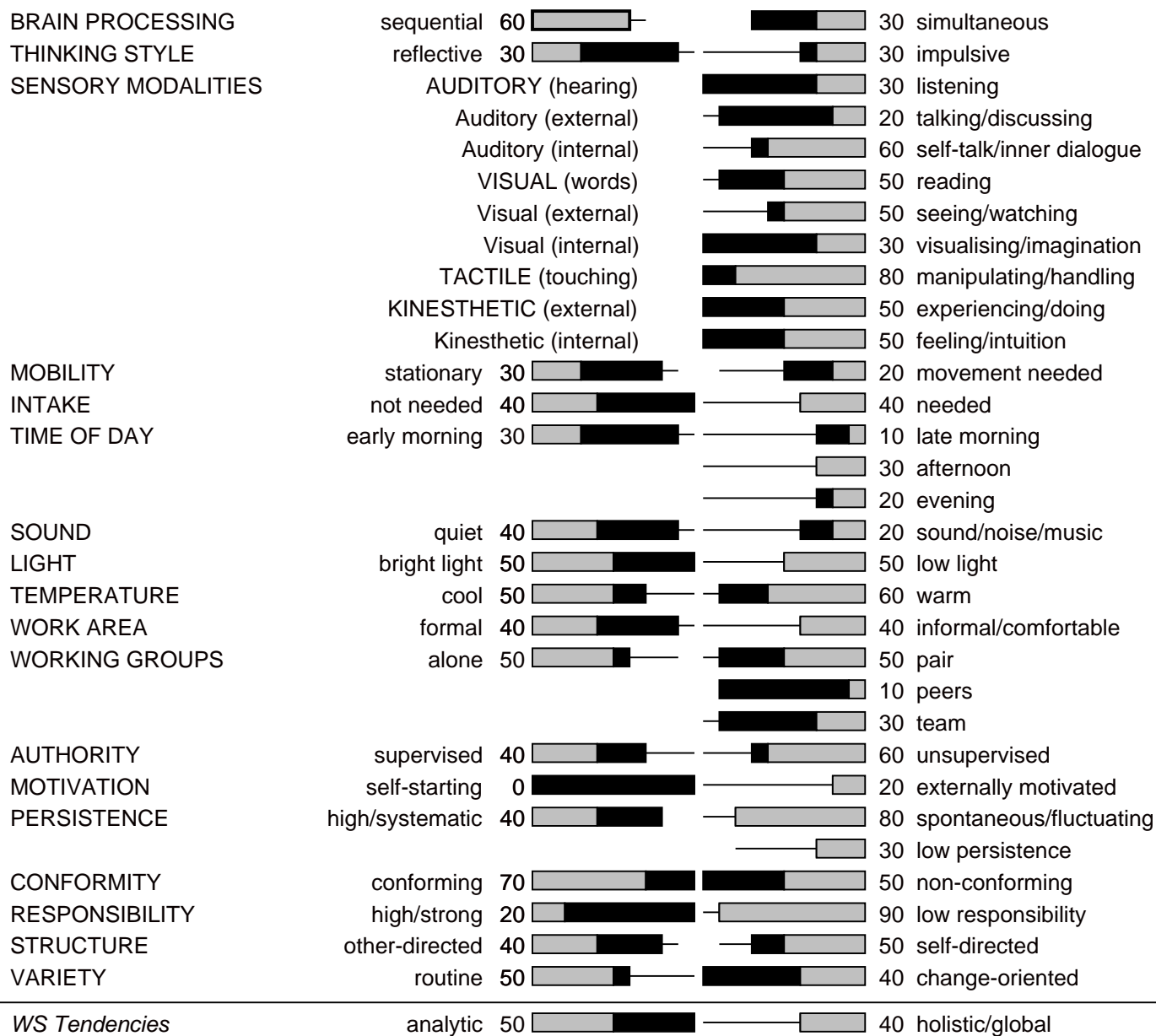

Sample Group

7/06/01

Total number in group = 10

Group Percentages III (flexibilities)

Graph shows the % of people with flexibilities in the following areas:


KEY  = flexibilities

 = preferences

 = non-preferences



Group Results

Group member code number		1	2	3	4	5	6	7	8	9	10	
BRAIN PROCESSING	sequential			?	?		?	—				sequential (analytic)
	simultaneous			?	?		?					simultaneous (holistic)
THINKING STYLE	reflective	—										reflective
	impulsive		—		—		—	—	—		—	impulsive
SENSES	AUDITORY (hearing)											listening
	Auditory (external)	—										talking/discussing
	Auditory (internal)					—	—	—			—	self-talk/inner dialogue
	VISUAL (words)									—		reading
	Visual (external)	—				—	—	—			—	seeing/watching
	Visual (internal)											visualising/imagination
	TACTILE (touching)											manipulating/handling
	KINESTHETIC (external)											experiencing/doing
	Kinesthetic (internal)											feeling/intuition
	MOBILITY	stationary	—					?				stationary
INTAKE	movement needed				—	—	—	?			—	movement needed
	not needed											not needed
TIME OF DAY	needed	—					—	—	—	—	—	needed
	early morning				—							early morning
	late morning		—			—	—	—	—	—	—	late morning
	afternoon	—	—	—			—	—	—	—		afternoon
SOUND	evening	—				—	—	—	—	—	—	evening
	quiet						—					quiet
LIGHT	sound/noise/music	—		—		—		—	—		—	sound/noise/music
	bright light											bright light
TEMPERATURE	low light	—				—			—	—	—	low light
	cool	—								—	—	cool
WORK AREA	warm								—			warm
	formal					—						formal
WORKING GROUPS	informal/comfortable	—	—					—	—	—	—	informal/comfortable
	alone	?		—			—				—	alone
	pair							—				pair
	peers	?										peers
AUTHORITY	team							—				team
	supervised	—					—	—				supervised
MOTIVATION	unsupervised		—		—						—	unsupervised
	self-starting											self-starting
PERSISTENCE	externally motivated	—		—	—	—	—		—	—	—	externally motivated
	high/systematic			?	?							high/systematic
	spontaneous/fluctuating					—					—	spontaneous/fluctuating
CONFORMITY	low persistence	—	—	?	?			—		—	—	low persistence
	conforming											conforming
RESPONSIBILITY	non-conforming											non-conforming
	high/strong											high/strong
STRUCTURE	low responsibility			—								low responsibility
	other-directed						?	—				other-directed
VARIETY	self-directed				—		?				—	self-directed
	routine	—						—	—	—		routine
	change-oriented											change-oriented

KEY strong preference preference — non-preference flexibility strong adapt ? result invalid



Group Members

1 ■	Sample one		15/05/01
2	Sample two		15/05/01
3	Sample three		15/05/01
4	Sample four		15/05/01
5	Sample five		15/05/01
6	Sample six	M	20/04/99
7	Sample seven	M	17/05/99
8 ■	Sample eight	F	11/06/99
9 ■	Sample nine	F	11/06/99
10 ■	Sample ten	M	11/06/99